1		STATE OF NEW HAMPSHIRE	
2		PUBLIC UTILITIES COMMISSION	
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4	June 25, 2010 - 10:15 a.m.		
5	Concord, New	Hampshire NHPUC JUL16'10 PM 1:07	
6			
7	RE:	GRANITE STATE ELECTRIC COMPANY	
8		<pre>d/b/a NATIONAL GRID: Reliability Enhancement Plan and</pre>	
9		Vegetation Management Plan.	
10			
11	PRESENT:	Chairman Thomas B. Getz, Presiding Commissioner Clifton C. Below	
12		Commissioner Amy L. Ignatius	
13		Sandy Deno, Clerk	
14			
15	APPEARANCES:	Reptg. Granite State Electric Company	
16		<pre>d/b/a National Grid: Sarah B. Knowlton, Esq. (McLane, Graf)</pre>	
17		,	
18		Reptg. PUC Staff: Suzanne G. Amidon, Esq.	
19		Steven E. Mullen, Asst. Dir./Electric Div.	
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22	~		
23	Cou	rt Reporter: Steven E. Patnaude, LCR No. 52	

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PROCEEDING

CHAIRMAN GETZ: Okay. Good morning, everyone. We'll open the hearing in docket DE 10-140. On May 17, 2010, National Grid filed the results of its Reliability Enhancement Plan and Vegetation Management Plan for fiscal year 2010. The report filed contains actual spending on operation and on maintenance for fiscal year 2010 and a request for recovery of the incremental O&M expense of \$1,047,770 above the threshold amount of \$1,360,000 effective for service rendered on and after July 1, 2010. And, an order was issued on June 16 suspending the tariff and scheduling the hearing for this morning.

Can we take appearances please.

MS. KNOWLTON: Good morning,

Commissioners. My name is Sarah Knowlton. I'm with the McLane law firm. I'm here today on behalf of Granite State Electric Company, d/b/a National Grid. With me today from the Company are the Company witnesses, David Tufts, Sara Sankowich, Robert Sheridan, and Catherine McDonough at counsel's table here with me. And, sitting behind me from the Company is John Gavin and Chris Brovillard. And, Tom Sanchez is a summer associate with the McLane law firm this summer, and he's here observing.

1	Thank you.
2	CHAIRMAN GETZ: Okay. Thank you. Good
3	morning.
4	MS. AMIDON: Good morning. Suzanne
5	Amidon, for Commission Staff. And, with me today is Steve
6	Mullen, the Assistant Director for the Electric Division.
7	CHAIRMAN GETZ: Good morning. And, I'll
8	note for the record that the affidavit of publication has
9	been filed. Ms. Knowlton, are you ready to proceed?
10	MS. KNOWLTON: I am. Thank you. The
11	Company would propose to mark for identification as
12	"Exhibit 1" its May 17th, 2010 filing.
13	CHAIRMAN GETZ: It will be so marked.
14	(The document, as described, was
15	herewith marked as Exhibit 1 for
16	identification.)
17	MS. KNOWLTON: The Company calls David
18	Tufts, Sara Sankowich, Robert Sheridan, and Catherine
19	McDonough.
20	(Whereupon <i>David E. Tufts, Sara M.</i>
21	Sankowich, Robert D. Sheridan, and
22	Catherine T. McDonough were duly sworn
23	and cautioned by the Court Reporter.)
24	DAVID E. TUFTS, SWORN

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1		SARA M. SANKOWICH, SWORN	
2		ROBERT D. SHERIDAN, SWORN	
3		CATHERINE T. McDONOUGH, SWORN	
4		DIRECT EXAMINATION	
5	BY MS. KNOWLTON:		
6	Q.	Good morning, Mr. Sheridan.	
7	A.	(Sheridan) Good morning.	
8	Q.	Would you please state your full name for the record.	
9	A.	(Sheridan) My name is Robert David Sheridan.	
10	Q.	By whom are you employed?	
11	A.	(Sheridan) I am employed by National Grid.	
12	Q.	What position do you hold with the Company?	
13	A.	(Sheridan) I am the Director of Distribution Planning.	
14	Q.	Are you familiar with the document that has been marked	
15		as "Exhibit 1" for identification purposes this	
16		morning?	
17	Α.	(Sheridan) I am.	
18	Q.	And, does that document contain your prefiled	
19		testimony?	
20	Α.	(Sheridan) It does.	
21	Q.	Was that testimony prepared by you or under your	
22		direction?	
23	A.	(Sheridan) Yes, it was.	
24	Q.	Do you have any corrections to it?	

- 1 A. (Sheridan) No, I do not.
- 2 Q. If I were to ask you the questions that are contained
- in your testimony today, would your answers be the
- 4 same?
- 5 A. (Sheridan) They would.
- 6 Q. And, are they true and correct?
- 7 A. (Sheridan) They are.
- 8 Q. Thank you. Ms. McDonough, would you please state your
- 9 full name for the record please.
- 10 A. (McDonough) Catherine Theresa McDonough.
- 11 Q. By whom are you employed?
- 12 A. (McDonough) National Grid.
- 13 Q. What is your position with the Company?
- 14 A. (McDonough) I am the Director of Regulatory Strategy
- 15 for the Electric Operations.
- 16 Q. Are you familiar with the document that's been marked
- for identification as "Exhibit 1"?
- 18 A. (McDonough) Yes, I am.
- 19 Q. And, does that contain your prefiled testimony?
- 20 A. (McDonough) It does.
- 21 Q. Was that prepared by you or under your direction?
- 22 A. (McDonough) Yes.
- 23 Q. And, if I were to ask you the same -- the questions
- 24 that are contained in your testimony today, would your

- 1 answers be the same?
- 2 A. (McDonough) Yes.
- 3 Q. And, are they true and correct?
- 4 A. (McDonough) Yes.
- 5 Q. Do you have any corrections to make to your testimony?
- 6 A. (McDonough) I do not.
- 7 Q. Thank you. Ms. Sankowich, please state your full name
- 8 for the record.
- 9 A. (Sankowich) Sara Mullen Sankowich.
- 10 Q. By whom are you employed?
- 11 A. (Sankowich) By National Grid.
- 12 Q. And, what is your position with the Company?
- 13 A. (Sankowich) I am the Manager of Vegetation Management
- 14 Strategies in Electric Operations.
- 15 Q. Are you familiar with the testimony that has been --
- excuse me, the document that's been marked as
- 17 "Exhibit 1" today?
- 18 A. (Sankowich) I am.
- 19 Q. And, does that contain your prefiled testimony?
- 20 A. (Sankowich) Yes, it does.
- 21 Q. Was that prepared by you or under your direction?
- 22 A. (Sankowich) Yes.
- 23 Q. And, if I were to ask you the questions in your
- 24 testimony today, would your answers be the same?

[WITNESS PANEL: Tufts~Sankowich~Sheridan~McDonough]

- 1 A. (Sankowich) Yes, they would.
- 2 Q. So, you have no corrections to your testimony?
- 3 A. (Sankowich) No.
- 4 Q. And, are your answers in your testimony true and
- 5 correct?
- 6 A. (Sankowich) Yes.
- 7 Q. Good morning, Mr. Tufts. I'm going to ask you all the
- 8 same questions. Would you please state your full name
- 9 for the record.
- 10 A. (Tufts) David Everitt Tufts.
- 11 Q. By whom are you employed?
- 12 A. (Tufts) National Grid.
- 13 Q. What is your position with the Company?
- 14 A. (Tufts) Director of Electric Revenue Requirements.
- 15 Q. And, are you familiar with the testimony that has been
- 16 -- that's contained within the document that's marked
- 17 as "Exhibit 1"?
- 18 A. (Tufts) I am.
- 19 Q. Was that prepared by you or under your direction?
- 20 A. (Tufts) It was.
- 21 Q. Do you have any changes or corrections to your
- 22 testimony?
- 23 A. (Tufts) I have two corrections.
- 24 Q. Okay. And, if you would start by identifying the first

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- page of the corrected testimony.
- A. (Tufts) On Bates stamp Page 8, bottom paragraph,

 Section 3, in this section, on the second sentence, we

 say "Overall, [the] actual expenses for base VMP O&M

 activities [were] 2,407,770." That really should be

 "VMP and the REP O&M expenses". That was the total,

 all O&M.
- Q. And, this document is the "Reliability Enhancement Plan and Vegetation Management Plan Report" that the Company filed along with the testimony, correct?
- 11 A. (Tufts) That's correct.

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- Q. Do you have any other clarifications or corrections to your testimony that you'd like to make?
- A. (Tufts) I do have one other. On Bates stamp Page 38, on Line 15, on the second sentence we say "Although the Company has not yet reached agreement with [the] Staff regarding the final budget to be implemented for [the] fiscal year 2011", the Company has met with the Staff, and we did not understand at the time that we had -- that there was actually an understanding with the Staff that they agreed to the 2011 budget. So, I apologize for that, that error.
- Q. So, is it your understanding that there is agreement between the Company and Staff on that?

A. (Tufts) That is my understanding. 1 Thank you. And, I'm not sure if I asked you this. Ιf 2 3 I were to ask you all the other questions in your 4 testimony today, would your answers be the same? 5 Α. (Tufts) Yes, they would. 6 Are they true and correct? 7 (Tufts) Yes, they are. 8 MS. KNOWLTON: Thank you. I had not 9 planned to conduct any further examination of the 10 witnesses, unless the Commission would like me to. 11 otherwise ready to make them available for cross-examination. 12 Then, let's 13 CHAIRMAN GETZ: Okay. 14 proceed to Ms. Amidon. 15 MS. AMIDON: Thank you. Mr. Mullen has 16 worked on some questions that he would like to ask the 17 panel. 18 MR. MULLEN: Good morning. 19 WITNESS TUFTS: Good morning. 20 WITNESS SANKOWICH: Good morning. 2.1 WITNESS McDONOUGH: Good morning.

WITNESS SHERIDAN: Good morning.

CROSS-EXAMINATION

24 BY MR. MULLEN:

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- Q. I believe, as we go through Exhibit 1, a lot of the discussion in there is about how the capital and O&M expenses in there were higher than what was previously budgeted. Could somebody give an overview of what some of the differences were and why they occurred?
- A. (McDonough) Yes. I'm happy to. The actual expenditures for the Reliability Enhancement Plan, the capital portion of the plan, were higher than what was in the budget that we discussed with Staff, because the Company did additional work on feeder hardening and cutout replacement than what was in the original budget.

With regard to the Vegetation

Management, those numbers came in above the budget as well. And, part of that was due to an estimation error that we had when we were putting together the budget.

And, Sara Sankowich can talk more about that, if need be.

- Q. I think part of the O&M expense went up due in part to a circuit reconfiguration. Could you explain what a "circuit reconfiguration" is?
- A. (Sankowich) Sure. I believe this pertains to the

 Vegetation Management piece of it. So, when we are out

 pruning for maintenance work, we focus on a

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reliability-based strategy, where we start at the substation and go all the way out to the end of the Between the time that the work is planned and put out to bid and the time that we're out working in the field, there are often changes to the configuration of the circuit, meaning that, because of load or other operation reasons, they have open switches and changed the way the feeder actually looks in the field. So, in order to make sure that we're not missing pieces of line when we go through and trim and leave a section that's unpruned, we want to make sure that we're getting everything that is complete on the line. we usually try to find out if the reconfiguration is permanent, and make sure that we're not leaving any gaps from the adjacent circuit, and making sure that, you know, we complete the feeder electrically, so there are no problems along the feeder.

So, there was a couple of changes that were noticed in this past year, where there was some circuit reconfiguration and it changed the scope of the work. Instead of being more of a rural area, it went down a road that was -- or, more of an urban area, it went down a road that was a little bit more rural. So, it changed the way that the feeder was comprised. So,

- we had to take a look at it and resubmit a bid price for that work, because we could not hold the actual bid price to the contractor for it, because the scope of work was different.
- Q. So, were there particular reasons for doing the reconfiguration? Is it to improve reliability or is it for some other reasons why you would do something?
- A. (Sankowich) Yes. There are operational reasons for doing that. It would be -- one of them would be to improve reliability, because of load balancing, and others necessary to make changes for equipment and other things like that. I'm not an expert on feeder reconfiguration. I do know that, for Vegetation

 Management, we work very closely when it happens to make sure that we understand the ramifications. But, as far as the actual reasons behind it, I'm not an expert on that, unfortunately.
- A. (Sheridan) And, I'm not -- unfortunately, I'm not aware of the particular reconfiguration that Sara was referencing. But a typical example would be, if we were to add an additional circuit into the area, so, for example, recently we've worked on a Spicket River adding a circuit, we would then reconfigure the existing circuits to better balance the load in a

particular area. And, also, if a new customer were to come on, we may extend or reconfigure a circuit to serve that new load.

Q. Before we get too much further, we have a packet of discovery responses dated June 11th of 2010. Do the witnesses all have those?

MR. MULLEN: I think, if we could get those marked as "Exhibit 2".

(Atty. Amidon distributing documents.)

BY MR. MULLEN:

- Q. If we turn in Exhibit 1 to Bates Page 27, which is part of the joint testimony. And, looking at Lines 8 through 11, this gets again to what we were just talking about related to this reconfiguration. On Line 9 it says "including an unanticipated increase in mileage from the original bid as a result of circuit reconfiguration." Did the circuit reconfiguration actually increase the mileage or was there a -- is there a different explanation there?
- A. (Sankowich) It increased the mileage on specific feeders. It changed between two feeders. So, the overall number of miles that we did throughout the year was relatively the same, but different feeders' mileage went up and down. So, the individual feeder's mileage

1 did change.

- Q. And, depending on the particular characteristics of a certain feeder, the cost per mile may vary from one feeder to the next?
 - A. (Sankowich) That's correct.
 - Q. And, I think, if we look in Exhibit Number 2, there's a response to Staff 1-4. And, this provides more of your explanation about what was involved in the reconfiguration and why the costs went up?
- 10 A. (Sankowich) Correct.
 - Q. Now, one other thing that changed in comparison to the budget that had been discussed with Staff was the amount of miles of feeder hardening. Would one of you address that?
 - A. (Sheridan) Yes. Feeder hardening is one of our programs to improve reliability. The intention of feeder hardening is to address reliability by preventing an outage from actually occurring. And, it targets outages that are the result of deteriorated equipment on our distribution feeders, outages due to animals on our lines, and lightning. As we progressed through the year, we found that we had an opportunity to continue to perform feeder hardening on additional circuits that had been inspected. We had identified

opportunities to replace deteriorated equipment and 1 improve our animal protection. The Feeder Hardening 2 3 Program is a multiyear program. It is also one that, 4 as we budget it, we budget it before we know what the 5 results of the inspections that are going to define the 6 work are. We have -- we have seen positive results 7 from our Feeder Hardening Program. We are looking to 8 improve reliability, with a goal in 2013 to have our 9 performance back to the levels that were pre-2005. 10 Although, last year was an exceptionally good year for reliability. We were aided, we believe, by very 11 favorable weather. And, we truly believe we still have 12 13 a ways to go to improve reliability, and feeder hardening is a good opportunity for us to do that. 14 So, 15 we took the opportunity to increase the mileage.

Q. Relating to improvements in reliability metrics, could you turn to Bates Page 11 in Exhibit Number 1. And, there's a chart on that page. Could one of you explain what's shown on that chart?

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A. (McDonough) Yes. The chart shows three metrics. One metric is the SAIFI metric, which is the number of customer interruptions divided by the number of customers served. The chart also shows the SAIDI metric, which is the number of customer minutes

interrupted divided by the number of customers served.

And, then, it also shows the CAIDI metric, which is the number of customer -- the minutes of customer interruptions divided by the number of customer -- the number of customer interruptions.

So, these three metrics are the metrics that we use to evaluate our reliability performance. As you can see from the chart, we've seen a trend improvement in the reliability performance that we've had in recent years. And, we think a lot of that has to do with the effectiveness of the program that we're putting in place, with the REP and the VMP. However, in 2009, as Rob indicated, we had a really stellar year, in terms of weather performance, and that really helped our results a lot. So, that needs to be considered when you see the vast improvement that we got in 2009.

A. (Sheridan) Yes. I think another thing I would like to add to that, as you can see from looking at this graph, there is quite a bit of variability year on year. So, as we consider reliability improvements, we like to look at a trend. And, we certainly are pleased by the trend we've seen since 2006. But, looking at where we were in 2009, we don't -- we believe that we did enjoy

And, therefore, we want to continue to be diligent in pursuing Reliability Enhancement Programs aggressively, so that we can have a sustainable trend. And, we didn't want to be lulled into saying "well, we've achieved our goal." Our goal is to get to the pre-2005 levels on a sustainable basis, and not just on one year.

- Q. And, how have your reliability metrics been so far in 2010?
- 11 A. (Sheridan) 2010, not nearly as good as 2009.
 - A. (McDonough) Yes. Actually, our projection now is, for 2010, is considerably above where we ended up in 2009, for both the SAIFI and the SAIDI metrics. So -- and, this is further support for us that we really need to remain vigilant with regard to our programs, because we're not getting the bonus of good weather this year so far, as we did last year.
 - Q. Do you know what the main reasons for the 2010 performance are? Are they tree-related? Are they equipment-related?
 - A. (Sheridan) I can tell you that we started the year off difficult. I believe it was actually on New Year's Day. We had a significant outage in Enfield that was

the result of an insulator failure. And, we've also had some significant storms through the winter and early spring. So, I think the causes of our outages are in line with the causes that we've seen in the past, where our largest cause code is due to trees and vegetation, and followed up -- followed by deteriorated equipment.

- A. (McDonough) And, just to add a little bit to that, is actually trees account for about 40 percent of the customer interruptions that we get in New Hampshire every year. And, equipment, failed equipment, and interruptions due to lightning and animal interruptions account for another 20 or 30 percent. So, this really -- these two drivers are really, you know, account for a significant amount of the reliability issues we have, which is why we focus so heavily on that with the REP and the Veq. Program.
- Q. Related to the causes of outages, if you turn to Bates
 Page 6, in Exhibit Number 1.

CHAIRMAN GETZ: Actually, Mr. Mullen, can we, before we go to there, can we -- I want to follow up a little bit on that Figure 2 on Page 11, just to make sure I understand it while we're there.

BY CHAIRMAN GETZ:

- Q. So, the "Historical Performance Using Regulatory
 Criteria", so the SAIFI numbers are the frequency
 numbers, the system frequency?
- 4 A. (Witness Sheridan nodding affirmatively.)
- Q. So, on that, the axis on the left-hand side, the 0.00 to 3.00, that represents how many per what period of time? What's the measurement on the left-hand side?
- 8 A. (McDonough) Customer interruptions, divided by the number of customers served.
- 10 O. But --
- 11 A. (Sheridan) Over a period of one year.
- 12 A. (McDonough) Of one year.
- Q. So, over one year. All right. So, look at the -- it's like, in 1999, it was -- 1.25 was the SAIFI number.
- 1.25 --
- 16 A. (Sheridan) That would mean, if you were to define what
 17 an average customer is, they experienced an outage 1.25
 18 times per year.
- 19 Q. Per year.
- 20 A. (Sheridan) So, some received more, some received less.
 21 But the average would be 1.25.
- Q. Okay. And, then, on the right-hand side, the duration numbers for a system and customer, so, in 2009, the SAIDI number is a little over 100. So, that's --

- 1 A. (Sheridan) About 113, and it's in minutes.
 - Q. 113 minutes per year?
- 3 A. (Sheridan) Correct.

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- Q. Okay. And, then, looking at this chart, then the 2009 numbers are basically in line with where things were in 1999?
- 7 A. (McDonough) Actually, when you look at the -- because of the weather impact on a year-to-year basis --
- 9 Q. Well, that's another question I had.
- 10 A. (McDonough) Okay.
- Q. So, there is -- as I understand these formulas, major storms are taken out of the calculations. Are the major storms out of these particular calculations?
 - A. (McDonough) Yes. But, also, but the minor storms are included into the calculations. So, when you get fewer minor storms, as we did in 2009, that really helps to benefit the number.
 - A. (Sheridan) And, again, I would contend that, you know, what we look at is really trends. And, going back to what I said earlier, the numbers would be different if the Enfield outage we had on January 1st happened on December 31st. So, it's not that you can really block off reliability at discrete times and say -- and declare success. So, we tend to look over trends over

multiple years. And, we want to make sure that we are trending in the right direction. And, we believe we are, since enacting these programs.

A. (McDonough) That's correct. The actual average performance of SAIFI over the three years, 2007, '08, and '09, was 1.77. This is almost at our long-term goal that we have, that we've set to achieve for 2013. But what really draws down the average in that case is the performance in 2009. So, -- and, that's with regard to the SAIFI metric. With regard to the SAIDI metric, which is the, you know, number of minutes for customers served, if you look at the average for the three years, we're still running about 40 percent above where our long-term goal is. So, that's why it's important for us to stay the course.

CHAIRMAN GETZ: Okay. Thank you.

Pardon the interruption, Mr. Mullen.

MR. MULLEN: My pleasure.

BY MR. MULLEN:

Q. Now, if we turn to Page -- Bates Page 6 of Exhibit 1, there's a chart on that page, and I believe a little while ago we were talking about the causes of outages.

Am I correct to say that this graph is showing the various causes of outages and what their percentage

contributions to SAIDI, SAIFI, and CAIDI are?

- A. (McDonough) It's actually almost completely correct.

 The inner circle is the number of outages. CAIDI isn't really shown on this chart. Oh, I'm sorry, it is. I should be using my glasses. Okay. I'm sorry. We generate different versions of this chart. So, you're right. Yes.
- Q. And, I think, when you look at the difference between the SAIDI and SAIFI rings of this chart, compared to the SAIFI ring, certain types of outages can have a different impact on frequency indices, rather than duration indices? If I look at, say, the "Human Element/Company", which is kind of like a lightish orange color, that shows 12 percent for SAIFI, while it's roughly 6 percent for SAIDI and CAIDI. Could you explain why something would have a different impact on a SAIFI basis, compared to using the duration indices?
- A. (McDonough) Yes. Actually, the block that you refer to is really for intentional outages, as opposed to the human/company. Right. It's a different ring.

 Basically, if there's a difference, one is estimating the proportion of outages, and the other one is -- the SAIDI ring would be estimating the proportion of minutes. So, if you get, like some outages just take a

lot longer to repair, like if there's a downed pole, a downed pole can take a lot longer to repair than, you know, other outages that we may have, and therefore you can get a different proportion on those indices. Do you want to add to that, Rob?

A. (Sheridan) Yes. If you want to continue with the one that was at 12 percent, recognizing that this is the intentional band, that really makes sense. Because, in this arena, we have an opportunity to manage the outage and have the resources at the location of the outage when it occurs, compared to having to have a -- react to an outage and have response time included. So, this would make sense in this, where we would have a larger proportion for SAIFI, because SAIFI measures the event actually happening and impacting a customer. And, then, the SAIDI and the CAIDI or the CAIDI part is our response to that. So, this one would certainly make a lot more sense, because we were prepositioned and we were able to handle that.

Outages that occur, say, in a minor storm could tend to have longer CAIDIs, because we would have multiple outages occurring at the same time. And, therefore, we would have response times where we may have to finish with a previous outage event before

we could send resources over to address an outage that was also occurring at the same time. So, a lot of the CAIDI does have to do with the number of concurrent outages that are happening at the same time, as well as where that outage happens relative to where the resource was at the time they were to occur.

- Q. Okay. And, yes, thank you for pointing out that was the intentional. There's too many colors for me to look at and I misidentified it. If we'd just back up a page to Page 5. In the middle of the page, there's a "Table 2a", its titled "VMP O&M Activities". And, if I'm looking at "Planned Cycle Trimming", "Cycle Trimming Police Detail Expenses", and "Hazard Tree Removal", could somebody explain the reason for the increases in those line items?
- A. (Sankowich) Sure. The "Planned Cycle Trimming"

 increase was due to changes in the scope of work, where

 we had to actually put some of the work back out to bid

 and get a bid price in for that. So, that was the

 change for the "Planned Cycle Trimming". For the

 "Cycle Trimming Police Detail Expense", that is purely

 a pass-through for us. We are required to have police

 details on certain roads that we are pruning. And, we

 are at the mercy of the towns for what they charge for

the police officer and cruiser. We do the best that we can to make sure that we work safely without a detail on the roads where we can do that. But, unfortunately, where we require a detail due to public safety, we have to order one. And, I think the last one was "Hazard Tree Removal" line?

Q. Yes.

A. (Sankowich) The change in the "Hazard Tree Removal"
line was basically due to an estimating error that was
done in the Vegetation Management Department. So, when
we had resubmitted in December, those dollar amounts
were through our Period 7, October. And, at that time,
I had asked "how much work we had done and what we had
spent so far?" And, then, we went out to the field and
took a look at the remaining work, and which was about
\$200,000, and we added that together to get our total
estimate of \$950,000 for the Hazard Tree Removal and
the Optional Enhanced Hazard Tree Removal together.

Unfortunately, we had moved to a new contractor invoicing system this year. And, when we pulled the invoices paid in October, it did not include invoices that were in the system that were unpaid. So, when there's a lag from our contractors, and we have charges of work that was actually done in the field,

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but we haven't paid it yet, that was unaccounted for. So, as a result, the Company has included that, anything that has been invoiced of all the work done in the field, so that our monthly reporting is more accurately describing the work that was done. there was about two months' worth of work, about \$250,000 that were unaccounted for in the system that had been paid. And, if you -- if you look at Attachment 1, on Bates Page 12, it has the spend coming in by month. We had actually finished our hazard tree-trimming work in the January month, but charges continued to come in through -- through January, February, and March, as they came in there. So, where we had taken the estimate through October, there was still a lot of work unpaid in the system, even though the work in the field appears to be pretty much finished for us.

- Q. While we're on Attachment 1, if I look at the "Planned Cycle Trimming" line, and there's a number of months where there are no costs shown. Does that mean that there's no work being done during those months or does that mean that the invoices hadn't come in for those months?
- A. (Sankowich) That's the invoices that haven't come in.

- Q. So, if I compare the line below that, where just about every month there's police details for the cycle trimming, that gives me an idea that there's something -- there's some trimming going on every month?
- 5 A. (Sankowich) Yes.
 - Q. Okay.

- A. (Sankowich) Yes. There's work being done in the field, we do not bill until it's been checked by an arborist, 100 percent field-reviewed, to make sure we're getting quality work. So, sometimes that creates a lag, and then, when we invoice it as well, if the contractor has any lag in invoicing, it might not show up in the month that the work was done.
- Q. Now, even during fiscal year 2010, or even in some prior years, I believe there's been times when the Company has requested additional funds for perhaps some additional hazard tree removals or some other activities during the year. Is that correct?
- A. (McDonough) In the last three cycles of our REP/VMP

 Program, we've included an extra 100,000 for hazard

 tree removal in the proposed plan. And, we've -- and,

 that's the budget that we've had. This year, we

 actually expanded the budget beyond what was in our -
 the original budget that we filed in February, because

this year we implemented a vegetation -- advanced training for the arborists that enabled them to identify more trees per mile. And, this -- the training was very effective, and the folks were identifying more trees and we were taking down more trees. So, this year we actually needed to expand the budget in order to accommodate the additional work that was being done because of the increased effectiveness of the program. And, that was the first year that we've really modified the vegetation budget, you know, for something like that.

- Q. And, initially, the expanded budget, that was discussed and reviewed with Staff earlier on in the process?
- A. (McDonough) Yes, that's right. It became clear that those -- that more trees were being removed. And that, in order to complete our goal for fiscal year '10, we were going to need more funds in order to complete the mileage goal. So, we raised the issue with Staff, reviewed the numbers, reviewed the variances that we were seeing. And, we agreed together that this was important to continue this work, and we augmented the budget as of last December.
- A. (Sankowich) I'd like to expand a little bit more on the reasoning behind that. This past year we had

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implemented an industry-leading Risk Assessment Program, where we basically had trained and certified all of our arborists in the Company on assessing risks of trees along our circuits. So, we prioritize circuits based on reliability, history related to tree interruptions specifically. And, then, from that point, we actually prioritize the feeder sections, so that we're working on sections that affect the most customers, and we leave the least amount of risk in those sections. And, so, we actually came up with a specification manual and a field training guide, where we look at individual tree defects and assess the risk of those defects. Which is industry-leading, in the fact that a lot of people understand that there are defects in trees, but no one actually quantifies the amount of risk that's present from the tree.

So, this actually expanded our arborists' knowledge. Not only were they looking for biological defects, where you have dead branches and, obviously, dead trees, we expanded to find out that there's a whole mechanical health of the tree and stability of the tree that also affects risk very greatly. And, there's also site characteristics of a certain area that affects risk. So, it really changed

the quantity of trees that we are taking down, because we were assuming less risk, now that we were better trained on what we were looking for. And, so, that made our estimate that was made back in February kind of inaccurate. So, we went back in and discussed what these changes had meant to our program and why, when we decided on our scope of work, were we finding more trees in the field.

- Q. I was going to ask you about your Risk Tolerance

 Program. But that actually can vary by species,

 correct?
- A. (Sankowich) Correct. Yes. And, we actually have a species guide, where we list high-risk species and, you know, what types of defects we should look for in specific species. So, that can change from area to area across the state as well.
 - Q. If we turn to Page 8 of Exhibit Number 1, the middle of the page is "Table 3". And, could somebody just explain what cutouts are and why -- and I can see that you actually replaced more than you had budgeted, and why you're doing that and --
- A. (Sheridan) Yes. I'd be happy to. A cutout, excuse me, is a device that holds a fuse. It is -- the cutouts that we are looking to replace are a specific type of

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They are called "potted porcelain cutouts". So, a cutout has an insulating medium on both sides of the fuse. The fuse is energized at the voltage of the circuit, but the cutout allow the fuse to be attached to the pole without allowing the electricity to flow into the pole. So, it's an insulating device to hold a fuse. We have been experiencing problems with failures of the potted porcelain type of cutout. This -- due to the manufacturing process of these cutouts, they tend to get small cracks that, through freeze/saw -- I'm sorry, this is a tough one to say -- through freeze/thaw cycles, can tend to cause the cutout to We have noticed that we can get a rash of cutout failures after rains, where water gets into the cracks of the cutout and the cutout fails, and it can fail what we would say "catastrophically", meaning that the porcelain can blow apart. It doesn't just -- it doesn't just fail electricity.

So, the cutout replacement -- the cutout failures have had a significant impact on our reliability performance, but we also consider it a safety concern for our workers. And, as such, in all of our jurisdictions, we have a goal to remove all potted porcelain cutouts. And, so, our replacement --

our goal is to replace them all. And, we replace them 1 through a number of means. Certainly, we replace them 2 as part of the Feeder Hardening Program, if, through 3 our inspection of a feeder that we're going to harden, 4 5 we identify that we have potted porcelain cutouts, we will replace them. We replace them also what we would 6 refer to as "opportunistically". If we have workers 7 going to do a job on a pole and they identify that 8 there are potted porcelain cutouts and they're set up 9 to do significant work at that pole, they will replace 10 them as well. 11 And, being that our goal is to replace 12 13

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And, being that our goal is to replace them all, we recognize that we won't get to them all through the Feeder Hardening Program or opportunistically in a short period of time. So, we've gone out and looked for these, and with a goal of replacing them all by 2013, I believe. So, replacing more of the cutouts for us is a good thing. It's faster off the system. Our workforce is very appreciative of that. They do not like these devices. And, we are seeing a reliability improvement from them.

Q. You mentioned that you replace some of these while you're performing feeder hardening. And, I believe that there's some responses in Exhibit Number 2 that

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get into the differences that, in terms of cost per mile for various circuits, and whether they're single phase or three-phase. Could you just explain why you run into such variations, in terms of cost per mile of feeder hardening?

Α. (Sheridan) Absolutely. On our three-phase -- on our three-phase areas, we certainly have more assets that are subject to deterioration, because we have three times as much wire, three times as many insulators, and likely more cutouts than we would on a single phase, just because there's three -- three independently insulated wires on a pole in a three-phase area and only one in a single phase area. We have, over the -since the 2006 time, when we first began our Feeder Hardening Program, we have modified feeder hardening, to try to get the best bang out of the buck for it. So, in our three-phase areas, we actually do more work than we do on our single phase areas, because an outage on a three-phase area will have a larger impact. we call it a "hybrid approach". So, the inspectors identify, and similar to what Sara had indicated, the inspectors identify and try to remove more risk in the three-phase areas than they do on the single phase That being said, specific to cutouts, we would areas.

replace all of the cutouts in both the single phase and the three-phase area.

So, how does all this lead to it being more expensive in the three-phase areas than the single phase areas? Again, there are more -- there are more items to address on a three-phase pole than a single phase pole. And, we're looking for more items to address in the three-phase area than we do in the single phase area.

- Q. Turning to Page 9 in Exhibit 1. The paragraph at the bottom of the page mentions some "reduced town and private tree care budgets." And, there's some responses, I believe in Exhibit 2, response to Staff 1-5 and Staff 1-6. Could you just give an overview of what the Company's been experiencing in this area and why it's increased costs to the Company?
- A. (Sankowich) Sure. The Company has been experiencing the fact that, when they're out looking at the hazards in the field, that there have been more hazards than there have been in the past. And, our field arborists attribute that to a number of factors. One is the overall age and condition of the forest and the forest health, which is impacted by weather conditions and different storms. And, they also feel that it could be

impacted due to the economic climate as well. They have found that some customers, who might normally assume very little risk and say "okay, I'm just going to take this tree down, because I think it looks bad."

Now they're saying "Well, it looks bad, but it doesn't look that bad. I'm going to save my money and see if maybe it turns around." But, when we get there on the circuit and look at the tree, if it's right outside of our substation or on an area of concern, we're not going to assume that risk. So, we're going to be taking it down. Our arborists feel that, in some cases, we have found more hazards per mile of line than we have in previous years.

- Q. In the response to Staff 1-6, in Exhibit 2, the second sentence of the response specifically deals with three-phase lines. Is there something particular about the three-phase lines, in terms of the number of hazard trees?
- Hazard Tree Mitigation Program is focused. So, that's what our estimates were generated for. When we go out and do our enhanced hazard tree, we're focusing mainly on the three-phases. That's what we consider our Level 1, our highest priority line, where we're assuming the

least risk. So, that's why we correlate the three-phase with the estimate.

- Q. Now, in terms of this overall process of where the Company submits its budget prior to the beginning of a fiscal year, meets with Staff and we have discussions, and it sometimes takes more than one meeting, and we go through all this. Would you agree with me that the reason that we do that is, by the time we get to a proceeding such as the one we're in today, which is typically that the filing is made 45 days before a rate change, that we're basically -- Staff is familiar with the issues and the plans that the Company is planning to do and what the budgeted costs are. So, by the time we get to this filing, we don't have to do a lot of discovery. It's basically making the numbers work and fitting them into rates. Would you agree with that?
- A. (McDonough) Yes. And, I know that this year there was a little bit -- well, there's definitely more variance in the actual numbers relative to budget. And, a lot of this had to do with the decision to do more work.

 Work that we think is necessary, that benefits customers, that is very much in line with our goals to -- our very aggressive goals to improve our reliability performance. Those were good decisions. They're

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reasonable decisions. But, one of the issues was that we did not communicate that to Staff, and we regret that lack of communication. And, I think that that made this year a little bit more difficult, in terms of getting to the end of the process and having larger unexpected variances between the two, the budget and the actuals.

I think that we -- we want to fix this going forward, because we don't, you know, want to create any unnecessary agita for anybody. And, one way we might do that is to -- is, when we meet with Staff to talk about the next year's budget, which we met with Staff this year to talk about the fiscal year '11 budget, one thing that we'd like to add to that agenda is a discussion or a status report on where we stand with the previous year's budget. I think, at this year's meeting, we were very focused on the next year's budget, and we didn't really ever get around to where we stood. And, I think we can fix -- well, we're going to fix that, because I think that that's a good process, and that's the process that we'd like to have with Staff, in terms of agreeing on these budgets and managing expectations.

Thank you. Mr. Tufts, I wouldn't want you to feel left

- 1 out.
- 2 A. (Tufts) I was starting to.
- 3 O. If you could turn to Bates Page 42 of Exhibit 1.
- 4 A. (Tufts) Yes.
- Q. And, I believe, in Lines 2 to 10, you mention what the overall rate impact of these proposed adjustments are?
- 7 A. (Tufts) That's correct.
- 8 Q. Could you summarize those please.
- A. (Tufts) Sure. The bill impacts for the proposal, on an average residential customer, 500 kilowatt-hours, would be 70 cents per month, or a 1.1 percent increase, from 66.39 a month to 67.09. I also have, on a more typical residential bill of a 640 kilowatt-hour usage, that would be a 91 cent increase, but still the 1.1 percent, 85.57 to 86.48.
- Q. Okay. Now, am I correct that there's really two
 adjustments that happen related to the REP and the VMP
 Plans?
- 19 A. (Tufts) That's correct.
- Q. Could you describe each of those please, and point the
 Commission to where they're calculated in your
 testimony.
- A. (Tufts) Sure. Flip to Bates Stamp 49. This is where the calculation of the capital spending, which is, in

[WITNESS PANEL: Tufts~Sankowich~Sheridan~McDonough]

this, we take the incremental revenue requirement
associated with the additional capital spending for the
fiscal year, and we come up with a percentage increase
to the distribution rates. For that incremental
revenue requirement, that percent is then added to each
customer class, is incremented by that percent to
derive that revenue requirement through our billings.

- Q. Now, if I could just interrupt you for a second?
- 9 A. (Tufts) Sure.

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- 10 Q. Am I correct that that's a permanent adjustment to rates?
- 12 A. (Tufts) Yes, that is.
- 13 Q. It's not just in place for a year?
- 14 A. (Tufts) That's correct. That's a permanent incremental
 15 on the revenue requirement. Yes, it is.
- Q. And, that's because the capital is actually in rate base?
- 18 A. (Tufts) That's correct.
- 19 Q. Okay. Please continue.
 - A. (Tufts) Okay. On the O&M side of the budget, which would be on Page 51, on Bates stamp 51, we're basically taking here the incremental spending from the previous year, the rate of the O&M piece from the previous year, and just dividing that by the estimated kilowatt-hours

[WITNESS PANEL: Tufts~Sankowich~Sheridan~McDonough] to come up with a factor per kilowatt-hour that will be 1 2 in effect for the next year. That gets reset every year, depending on what our level of O&M spending is. 3 4 If it goes up, there will be another increase; if it goes down, there could be a decrease. 5 And, am I correct in saying, in your Schedule DET-4, 6 7 which begins on Page 57, you've calculated the rate impacts for various usages by customer class? 8 (Tufts) Yes, that's correct. 9 Α. 10 MR. MULLEN: Thank you. I have nothing further. 11 12 CHAIRMAN GETZ: Thank you. Well, let me 13 just note for the record that the June 11, 2010 letter, from Ms. Knowlton, with the response to the first set of 14 data requests, is marked for identification as "Exhibit 15 16 Number 2".

17 (The document, as described, was herewith marked as **Exhibit 2** for

identification.)

20 CHAIRMAN GETZ: So, Commissioner Below,

21 do you have questions for the panel?

22 CMSR. BELOW: A couple, yes.

23 BY CMSR. BELOW:

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24

Q. Mr. Sheridan, what are the porcelain cutouts replaced

{DE 10-140} {06-25-10}

[WITNESS PANEL: Tufts~Sankowich~Sheridan~McDonough]

- with? What's the typical product?
- 2 A. (Sheridan) They're replaced with a polymer. So, rather
- 3 than a porcelain, it's a polymer cutout.
- 4 Q. And, with the same fuse in it, typically?
- 5 A. (Sheridan) Yes.
- Q. Okay. And, the reclosers, would it be fair to say they're roughly analogous to a circuit breaker in a
- 8 building circuit?

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- 9 A. (Sheridan) They are.
- Q. And, there are far fewer of them per circuit than there are the fuses, is that correct?
- 12 A. (Sheridan) Yes, that's correct. The reclosers are an
 13 electronic device that operates three phases. The
 14 fuses are a mechanical device that actually melts and
- operates only a single phase.
- Q. So, the fuses, if they blow, have to be manually replaced? Somebody has to go out in the field and find it and physically replace the fuse, is that correct?
 - it's called a "recloser", is that we can set it so that it will operate, attempt to re-energize the line, in

(Sheridan) That's correct. In a recloser, the reason

- 22 the hopes that the fault that occurred was temporary.
- And, if the fault is still there, it will trip the line
- again. And, we can -- we will run that through what we

call three tries, and then it will lock itself out.

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- Q. Do you typically have communication to the recloser?

 Do you know, through a two-way communication, that it is -- something is happening with the recloser?
- (Sheridan) We have communication to the reclosers that 5 Α. we are installing today. We have been installing 6 7 reclosers for over 20 years. The ones that we have been installing for the last three or four years, we 8 utilize a cellphone-based technology for it to 9 10 communicate back to our control center. And, being that it is cellphone technology, we do our best to make 11 sure we get a signal. But there are some locations 12 13 where the cellphone signal isn't the greatest. And, 14 therefore, our communication is tied to whatever 15 cellphone signal we can get to it.
- Q. Is that typically one-way or two-way? I mean, can you sort of tell the recloser to try to reset remotely?
- 18 A. (Sheridan) No. It is two-way.
- Q. Okay. But the fuses, basically, it's sort of not worth it to try to automate those at this point or is that something that you've looked at?
 - A. (Sheridan) You can't -- you cannot automate a fuse.

 There are technologies that are the equivalent of a fuse that are electronic. We are investigating the use

[WITNESS PANEL: Tufts~Sankowich~Sheridan~McDonough]

1	of these devices. They're significantly more expensive
2	than a fuse. We put we put fuses not only on all of
3	our single phase side taps, and I shouldn't even limit
4	it to single phase, but the side taps off the main
5	trunk line, our reclosers are typically on our trunk
6	lines. The fuses are sectionalizing devices to prevent
7	a fault from taking down the whole trunk line, and on
8	every transformer that we install. So, the volume is
9	significantly, significantly greater. And, I would
10	agree that, yes, we don't think it would be economic to
11	try to control all of those fuses.
12	CMSR. BELOW: Okay. That's all.
13	CHAIRMAN GETZ: Then, Ms. Knowlton, any
14	redirect for the panel?
15	MS. KNOWLTON: I have none.
16	CHAIRMAN GETZ: Then, the witnesses are
17	excused. Thank you, everyone.
18	WITNESS SHERIDAN: Thank you very much.
19	CHAIRMAN GETZ: Is there any objection
20	to striking the identifications and admitting the exhibits
21	into evidence?
22	(No verbal response)
23	CHAIRMAN GETZ: Hearing no objection,

they will be admitted into evidence. Anything that we

need to address before providing an opportunity for closings?

(No verbal response)

CHAIRMAN GETZ: Then, once the pathway is cleared, we'll provide an opportunity for closings.

Ms. Amidon.

MS. AMIDON: Thank you. As has been discussed through the Company's testimony and Staff's cross-examination, during fiscal year 2010 the Company spent more money on vegetation management and the reliability enhancement activities than was previously discussed and reviewed with Staff. Staff recognizes that the funds were spent for the purposes of improving the Company's reliability performance, and we acknowledge that the Settlement Agreement in Docket DG 06-107 provides language for deviations from the approved budgets. We also note that the budget -- the actual costs exceeded the budget in this instance in the neighborhood of 25 percent.

However, the REP review process was created to allow Staff to work with the Company to help them achieve their reliability goals and to receive timely reimbursement of the associated expenditures through rates. We agree that the reconciliation filing could be made 45 days before the Company could begin recovery

through rates because the process involved the development of the plan and costs that Staff would have already reviewed and been aware of prior to the rate recovery filing. We also recognize that there might be some variances between planned costs and actual costs.

Having said that, we believe the Company could have done a better job in communicating to the Staff that the plans and/or the dollar amounts were changing based on need or opportunities that presented themselves, or other reasons that the Company expressed today for -- to describe or the reasons for the differences between what we agreed to with the Company in December and what they submitted in this filing.

The Company undertook additional activities during the year that Staff would have appreciated having more time to review. We did conduct discovery regarding these issues. And, based on that discovery and the answers that were received from our cross-examination today, we will not oppose the Company's request to recover the cost. However, if we had known that this would occur, we may not have agreed to a 45-day turnaround on these particular filings.

Staff did make a similar request in its March 2010 meeting with the Company regarding the fiscal

year 2011 plan. If circumstances change, if costs increase, if new work is identified and performed, let us know. And, we ask that the Commission remind them of their responsibility to keep Staff informed of any changes to their plan as such changes occur. Thank you.

CHAIRMAN GETZ: Thank you.

Ms. Knowlton.

MS. KNOWLTON: Thank you. As the Company witnesses testified, the purpose of the REP/VMP plan and the related reconciliation filing that we're here for today was implemented as part of the Merger Settlement Agreement, so that the Company could get back to the pre-2005 reliability levels. And, the Company witnesses have testified today that the Company is very committed to reaching those goals in 2013, and, despite good weather last year, it needs to continue to make a push to meet those targets. The Company has not lost sight of the need to do that and it's going to continue that program till the end.

The Company has worked hard this past year on its Feeder Harding program, as well as its vegetation management, to try to meet those goals. And, as the filings demonstrates, and the testimony did today, the additional spending that the Company incurred over the

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December 23rd budget that had been submitted was just more of the same types of activities that were contemplated in the plan that was filed. I think the Company is very regretful that it did not communicate with Staff about exceeding that budget, and pledges to ensure that it will not, you know, have that happen again without, you know, obviously, being in touch with Staff and communicating with Staff. I think the Company very much values its relationship with the Staff, appreciates all of the Staff's hard work, and understands the point that the Staff has made today, which is, it's a short time frame from when the filing is made to when we're here asking the Commission for recovery in rates. And, the Staff needs to be given the opportunity to undertake the due diligence that its obligated to do to ensure that the rates that go into effect are just and reasonable. So, we do commit to working more closely and better with Staff on a going-forward basis.

That said, I do believe that the testimony supports that all of the expenditures that were made in fiscal year 2010 were for purposes of improving system reliability and are consistent with the types of spending that was set forth in the plan that had been previously submitted. The rate impact of those

expenditures, as Mr. Tufts testified, I believe is 1 reasonable. I believe all of the expenditures are 2 reasonable and they were prudent. They're part of a well 3 thought out plan to improve the reliability of the 4 Company's electrical system. So, for those reasons, we 5 would ask that the Commission approve the filing as 6 7 presented in Exhibit 1. CHAIRMAN GETZ: Okay. Then, --9 (Chairman and Commissioners conferring.) 10 CMSR. IGNATIUS: I'd just ask Staff to 11 confirm, I may have missed it. Are you taking a position on whether recovery of the monies and the amounts set 12 13 forth in the request are appropriate going forward, separate from all of the process issues that --14 15 MS. AMIDON: We do not oppose the 16 Company's request for recovery, because it is related to 17 reliability enhancement and also to vegetation management. 18 It's just that the scope of the work required some 19 additional discovery here today, because we didn't have an 20 opportunity to understand what those activities were, and basically just were notified of it when we saw the filing 21 22 request an additional money over what we had previously 23 understood to be the budget. 24 But, although it has CMSR. IGNATIUS:

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been -- had to be done more quickly than you would like,
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       is Staff comfortable with the actual report of
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       expenditures and the budgeted amounts going forward?
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                          MS. AMIDON:
                                       Yes.
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                          CMSR. IGNATIUS:
                                            Thank you.
                          CHAIRMAN GETZ: Anything further?
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                          (No verbal response)
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                          CHAIRMAN GETZ: Okay.
                                                  Then, we will
 9
       close the hearing and take the matter under advisement.
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                          (Whereupon the hearing ended at 11:24
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                          a.m.)
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